



Leasing

Makes It Easy

Over **80% of U.S. businesses** lease some or all of their equipment. Business telephone systems, network equipment and related systems are some of the most frequently leased assets. **Why?** Because companies benefit from the "use", not "ownership", of their Equipment. Leasing allows companies to leverage their purchasing power by "renting" or "deferring" the cost of ownership. Equipment is like a valuable employee because it produces for the business over time. You don't pay an employee's salary five years in advance....pay for it as it produces for the business.

Why Leasing?

- Maximizes the Capital Budget /Purchasing Power;
- Defers the Purchase over the Life of the Asset;
- Is Quick & Easy;
- Preserves Cash to Operate the Business;
- Provides Choice of Tax Benefits of 100% Expensing of Payments or Depreciating the Asset;
- Provides flexible End of Term Options;



An Easy 3-Step Lease Process:

1. Complete the Lease Credit Application
 2. Fax to: (877) 400-9090
 3. Your local 3Com Partner will contact you soon to discuss the Lease Approval and coordinate delivery.
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3Com Program Leasing Contact:

Mark Hendrick – National Vendor Sales Manager
Huntington Equipment Finance, Vendor Finance Group
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Toll Free (877) 500-8080 or Mobile (214) 395-0789
mark.hendrick@huntington.com
Fax Credit Application to: (877) 400-9090



A Program by 3Com Corporation and The Huntington National Bank, Equipment Finance division